

Statutory Document No. 2021/0027

*Financial Services Act 2008***FINANCIAL SERVICES (FEES) ORDER 2021<sup>1</sup>**

*Approved by Tynwald:* 16 March 2021  
*Coming into Operation:* 1 April 2021

The Isle of Man Financial Services Authority makes the following Order under section 46 of the Financial Services Act 2008 after carrying out the consultations required by section 44(5) of that Act.

**1 Title**

This Order is the Financial Services (Fees) Order 2021.

**2 Commencement**

If approved by Tynwald, this Order comes into operation on 1 April 2021.<sup>1</sup>

**3 Interpretation**

(1) In this Order —

“**the Act**” means the Financial Services Act 2008;

“**annual regulatory return**” has the same meaning as in Appendix 1 of the Schedule to the Financial Services Rule Book 2016;

“**annual review date**” means 1 August each year;

“**authorised scheme**” has the same meaning as in section 26(1) of the Collective Investment Schemes Act 2008;

“**branch**” means an office or establishment of a deposit taking institution;

“**deposit taking institution**” means an institution carrying on an activity which falls, or if carried on in the Island would fall, within Class 1(1) or Class 1(2);

“**deposit taking subsidiary**” means a deposit taking institution which is a subsidiary of another deposit taking institution;

<sup>1</sup> Section 45(3) of the Financial Services Act 2008 specifies that an Order made by the Isle of Man Financial Services Authority under that Act shall be laid before Tynwald as soon as practicable after it is made, and if Tynwald at the sitting at which the order is laid or at the next following sitting fails to approve it, the order shall cease to have effect.

“**exempt scheme**” has the same meaning as in section 26(1) of the Collective Investment Schemes Act 2008;

“**exempt-type scheme**” means a scheme which does not, but would be an exempt scheme if it did, comply with paragraph 1(2) of Schedule 3 to the Collective Investment Schemes Act 2008;

“**experienced investor fund**” has the same meaning as in regulation 3(1) of the Collective Investment Schemes (Experienced Investor Fund) Regulations 2010;

“**full international scheme**” has the same meaning as in Schedule 2 to the Collective Investment Schemes Act 2008;

“**lead regulator**”, in relation to a deposit taking institution, means the regulatory authority which, in accordance with the principles of the Basel Committee on Banking Supervision, is responsible for the prudential or consolidated regulation of the institution;

“**nominee exemption**” means an exemption contained in paragraph 4.4, 4.5 or 5.1 of Schedule 1 to the Financial Services (Exemptions) Regulations 2011;

“**professional investor fund**” has the same meaning as in article 2(1) of the Financial Supervision (Professional Investor Fund) (Exemption) Order 1999;

“**scheme**” has the same meaning as in the Collective Investment Schemes Act 2008.

(2) References in this Order to —

- (a) a class of regulated activities are to regulated activities of a class specified in Schedule 1 to the Regulated Activities Order 2011;
- (b) a numbered class, or to a numbered paragraph of such a class (“subclass”), are to the class of regulated activities so numbered in Schedule 1 to that Order, or to the paragraph so numbered of that class, as the case may be.

#### 4 Application fees and annual fees

(1) Subject to paragraphs (2) to (8) and to articles 5 to 10, in relation to a licence to carry on regulated activities of a description specified in column 2 of Tables 1 and 2 in the Schedule, the following fees are payable —

- (a) on initial application for the licence, the application fee specified in columns 3 and 4 of Table 1;
- (b) on application for an amended licence to carry on regulated activities falling within any class where the applicant does not already hold a licence to carry on activities falling within that class, the application fee specified in columns 3 and 4 of Table 1;

- (c) on application for an amended licence to carry on additional activities falling within any class where the applicant already holds a licence to carry on certain activities falling within that class, an application fee of –
- (i) from 1 April 2021 to 31 March 2022, £662; or
  - (ii) from 1 April 2022, £795; and
- (d) on every annual review date while the licence is in force, an annual fee of the amount specified in, or calculated in accordance with, columns 3 and 4 of Table 2.
- (2) Where Table 2 refers to Table 3 in the Schedule, Table 3 must also be referred to when calculating the appropriate fee.
- (3) For the purposes of paragraphs (1)(a) and (d), and (4) to (6), Classes 2 and 3 together shall be treated as one single class, and Classes 4 and 5 together shall be treated as one single class.
- (4) If –
- (a) different fees are specified in Tables 1 and 2 in relation to regulated activities of different descriptions within one single class; and
  - (b) a licence to carry on regulated activities of more than one such description is applied for or issued, as the case may be, or regulated activities of more than one such description are carried on at the annual review date,
- only the highest application fee and the highest annual fee, as the case may be, is payable for that class.
- (5) In the first year of licensing the proportion of the annual fee relating to the period from the date of issue of the licence until the next annual review date (calculated pro rata in accordance with article 8) is due and payable on the issue of the licence.
- (6) In the first year –
- (a) in which an additional class or subclass of regulated activity is added to an existing licence; or
  - (b) in the case of a licenceholder licensed to carry on the regulated activity of Class 1(1) or Class 1(2) and for whom the Authority is the lead regulator, in which a new branch or deposit taking subsidiary outside the Isle of Man is established,
- the proportion of any increased annual fee relating to the period from the date of issue of the amended licence, or establishment of the branch or subsidiary, as the case may be, until the next annual review date (calculated pro rata in accordance with the formula in article 8) is due and payable on the issue of the amended licence, or date of establishment.
- (7) Fees under this article shall be payable –

- (a) in the case of an application fee, by the applicant for the licence;
  - (b) in the case of an annual fee, by the licenceholder.
- (8) Application fees and annual fees are not refundable.

#### **5 Incidental Class 4 regulated activities for licenceholders carrying on Class 3 regulated activities**

Where a licenceholder is licensed to carry on Class 3 regulated activities, and conducts Class 4 regulated activities solely in respect of collective investment schemes and subsidiaries and associated entities of such schemes, including the establishment and winding up of such entities —

- (a) no application fee will be payable; and
- (b) the annual fees in rows 23 and 24 of Table 2 are substituted with a fee of —
  - (i) from 1 April 2021 to 31 March 2022, £662; or
  - (ii) from 1 April 2022, £795.

#### **6 Exempt managers of experienced investor funds and professional investor funds**

The fees in row 19 of Tables 1 and 2 are not payable for regulated activities falling with paragraph (9) of Class 3 if those activities are undertaken only in respect of exempt managers of experienced investor funds and professional investor funds within the meaning of paragraph 3.3 of Schedule 1 to the Financial Services (Exemptions) Regulations 2011.

#### **7 Class 4 and Class 5 fees**

The annual fee payable under rows 23 or 24 of Table 2 must be calculated in accordance with Table 3 by reference to the total number of companies, foundations, partnerships and trusts for which the licenceholder (and any subsidiary companies of the licenceholder carrying on Class 4 or 5 activity by virtue of a nominee exemption) carries on any Class 4 or 5 activity.

#### **8 Pro rata annual fees**

Where a licence is issued on a date other than the annual review date, the annual fee shall be calculated in accordance with the following formula (rounded up to the nearest £50) —

$$\frac{F \times N}{12}$$

Where —

- F is the annual fee which would be payable apart from this article; and
- N is the number of months between the date on which either —

- the licence is issued and the next annual review date; or
  - in the circumstances set out in article 4(6)(b), the number of months between the date of the establishment of such a branch or deposit taking subsidiary and the next annual review date,
- counting a part of a month as a complete month.

## **9 Fees for licenceholders in liquidation**

- (1) Where a licenceholder is in solvent liquidation at the annual review date, the relevant annual fee is payable in accordance with Table 2.
- (2) Where a licenceholder is in insolvent liquidation at the annual review date, the annual fee is –
  - (a) from 1 April 2021 to 31 March 2022, £339; or
  - (b) from 1 April 2022, £407.

## **10 Fees for Class 1 licenceholders**

- (1) Where a licenceholder is licensed to carry on Class 1(1) regulated activity and applies to conduct Class 1(2) regulated activity, no application fee is payable.
- (2) If the application in (1) is successful, the unexpired balance of the annual fee paid by the licenceholder shall be applied towards the first annual fee payable in respect of the new licence.

## **11 Additional fees for management or administration of overseas schemes**

- (1) Where a licenceholder which is licensed to carry on regulated activities within paragraphs (1) or (2) of Class 3 (manager or administrator) in relation to schemes established outside the Isle of Man but that are administered or managed in the Isle of Man (“overseas schemes”), apart from experienced investor funds and professional investor funds, there shall be added to the amount specified in rows 12 and/or 13 of Table 2 for each overseas scheme when the licence is issued or on the annual review date, as the case may be –
  - (a) from 1 April 2021 to 31 March 2022, the sum of £662; or
  - (b) from 1 April 2022, the sum of £795.
- (2) In relation to the annual fee, the number of overseas schemes will be taken as the number of overseas schemes that have been notified to the Authority as at 30 April before the annual review date, or in the licence application, as the case may be. No additional fee will be collected if the number of overseas schemes increases between annual review dates.

**12 Revocation**

The Financial Services (Fees) Order 2020<sup>2</sup> is revoked.

**MADE 8 FEBRUARY 2021**

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<sup>2</sup> SD 2020/0051

## SCHEDULE

[Article 4]

TABLE 1: APPLICATION FEES

<i>Column 1</i>	<i>Column 2</i>	<i>Column 3</i>	<i>Column 4</i>
	<b>Description of regulated activity</b>	<b>Application fee from 1 April 2021 to 31 March 2022</b>	<b>Application fee from 1 April 2022</b>
1	Class 1(1) or Class 1(2) where the licenceholder has total deposits excluding Isle of Man inter-bank placings of – <ul style="list-style-type: none"> <li>- up to but not including £1 billion</li> <li>- £1 billion to £5 billion</li> <li>- over £5 billion</li> </ul> (taken from the deposit taking return for 31 March before the annual review date)	£12,882 £12,882 £12,882	£15,459 £15,459 £15,459
1A	Class 1(1) or Class 1(2), where an Isle of Man incorporated Class 1(1) or Class 1(2) licenceholder, for whom the Authority is lead regulator, has a branch or deposit taking subsidiary outside the Island	Nil	Nil
1B	Class 1(3) – Operating a representative office of a foreign bank	£3,924	£4,709
2	Class 2(1) to (7) (stockbroker) where the licenceholder deals as a principal on its own account	£3,018	£3,622
3	Class 2(2) to (7) (stockbroker) where the licenceholder does not deal as a principal on its own account	£3,018	£3,622
4	Class 2(2) and (5)	£3,018	£3,622
5	Class 2(3) only	£2,553	£3,064
6	Class 2(3) and (7) (financial adviser) – <ul style="list-style-type: none"> <li>- with no more than 2 advisers at 30 April before the annual review date</li> <li>- with 3 or more advisers at 30 April before the annual review date</li> </ul>	£2,553 £2,553	£3,064 £3,064
7	Class 2(3) and (5)	£2,553	£3,064

<i>Column 1</i>	<i>Column 2</i>	<i>Column 3</i>	<i>Column 4</i>
	<b>Description of regulated activity</b>	<b>Application fee from 1 April 2021 to 31 March 2022</b>	<b>Application fee from 1 April 2022</b>
8	Class 2(3) and (6) (investment adviser to retirement benefits scheme) and may include (7) (financial adviser)	£2,553	£3,064
9	Class 2(3) to (7) (discretionary portfolio manager)	£2,553	£3,064
10	Class 2(3), (4), (5) and (7)	£2,553	£3,064
11	Class 2 in any other case	£2,553	£3,064
12	Class 3(1) or (2) (manager or administrator) in relation to authorised schemes together with any other scheme apart from exempt schemes or exempt-type schemes	£2,553	£3,064
13	Class 3(1) or (2) (manager or administrator) in relation to schemes apart from authorised schemes, exempt schemes or exempt-type schemes	£2,553	£3,064
14	Class 3(3), (4) and/or (5) (trustee, fiduciary custodian or custodian) except in relation to authorised schemes or full international schemes Where the above licenceholder is also licensed to carry on Class 1(1) or Class 1(2) regulated activity, the annual fee in this row is not payable	£2,553	£3,064
15	Class 3(3), (4) and/or (5) (trustee, fiduciary custodian or custodian) in relation to authorised schemes or full international schemes together with any other type of scheme Where the above licenceholder is also licensed to carry on Class 1(1) or Class 1(2) regulated activity, the Class 1(1) or Class 1(2) annual fee in row 1 is not payable although the annual fee in row 1A is payable	£2,553	£3,064
16	Class 3(6) (asset manager)	£2,553	£3,064
17	Class 3(7) (investment adviser)	£2,553	£3,064



<i>Column 1</i>	<i>Column 2</i>	<i>Column 3</i>	<i>Column 4</i>
	<b>Description of regulated activity</b>	<b>Application fee from 1 April 2021 to 31 March 2022</b>	<b>Application fee from 1 April 2022</b>
18	Class 3(8) (promoter)	£2,553	£3,064
19	Class 3(9) (management and/or administration services)	£2,553	£3,064
20	Class 3(10) (administration services to overseas manager and/or administrator)	£2,553	£3,064
21	Class 3(11) and/or (12) (manager etc. of exempt or exempt-type scheme)	£662	£795
22	Class 3(13)	Nil	Nil
23	Class 4 and/or Class 5 (except as mentioned in rows 24 to 26 below)	£2,696	£3,236
24	Class 5(4) (trust corporation) together with any Class 4 or 5 activities	£3,148	£3,778
25	Class 4(6) professional officer where the licenceholder has – <ul style="list-style-type: none"> <li>- 1 to 15 directorships</li> <li>- 16 to 25 directorships</li> <li>- 26 or more directorships</li> </ul> as at – <ul style="list-style-type: none"> <li>- 30 April (to be notified to the Authority by 15 May); or</li> <li>- if such notification is not received by that date, taken from the last annual regulatory return made to the Authority on or before 30 April before the annual review date</li> </ul>	£2,099 £2,099 £2,099	£2,519 £2,519 £2,519
26	Class 5(2) and/or (5) and/or (6) professional officer where the licenceholder has – <ul style="list-style-type: none"> <li>- 1 to 5 appointments</li> <li>- 6 to 10 appointments</li> <li>- 11 or more appointments</li> </ul> as trustee, enforcer or protector as at – <ul style="list-style-type: none"> <li>- 30 April (to be notified to the Authority by 15 May); or</li> <li>- taken from the last annual regulatory return made to the Authority on or before 30 April before the annual review date</li> </ul>	£2,099 £2,099 £2,099	£2,519 £2,519 £2,519

<i>Column 1</i>	<i>Column 2</i>	<i>Column 3</i>	<i>Column 4</i>
	<b>Description of regulated activity</b>	<b>Application fee from 1 April 2021 to 31 March 2022</b>	<b>Application fee from 1 April 2022</b>
27	Class 6 (crowdfunding platforms)	£2,553	£3,064
28	Class 7 (management or administration services)	£662	£795
29	Class 8(1), (2)(b) and/or (3) (bureau de change, payment services as agent and cheque cashing services)	£1,310	£1,572
30	Class 8(2)(a) and/or (4) (payment services as principal and e-money issuance) calculated by reference to the Isle of Man annual turnover related to that regulated activity calculated as at the licenceholder's annual reporting date – <ul style="list-style-type: none"> <li>- Up to and including £1 million (or where the licenceholder has not reached its first annual review date)</li> <li>- Over £1 million and up to and including £5 million</li> <li>- Over £5 million and up to and including £50 million</li> <li>- Over £50 million and up to and including £100 million</li> <li>- Over £100 million</li> </ul>	£2,889 £2,889 £2,889 £2,889	£3,467 £3,467 £3,467 £3,467
31	Class 9 (operation of a credit union)	£606	£728

TABLE 2: ANNUAL FEES

<i>Column 1</i>	<i>Column 2</i>	<i>Column 3</i>	<i>Column 4</i>
	<b>Description of regulated activity</b>	<b>Annual fee from 1 April 2021 to 31 March 2022</b>	<b>Annual fee from 1 April 2022</b>
1	Class 1(1) or Class 1(2) where the licenceholder has total deposits excluding Isle of Man inter-bank placings of – <ul style="list-style-type: none"> <li>- up to but not including £1 billion</li> <li>- £1 billion to £5 billion</li> <li>- over £5 billion</li> </ul> (taken from the deposit taking return for 31 March before the annual review date)	£24,844 £29,427 £32,688	£29,813 £35,313 £39,226
1A	Class 1(1) or Class 1(2), where an Isle of Man incorporated Class 1(1) or Class 1(2) licenceholder, for whom the Authority is lead regulator, has a branch or deposit taking subsidiary outside the Island	£8,638 per branch and/or subsidiary	£10,366 per branch and/or subsidiary
1B	Class 1(3) – Operating a representative office of a foreign bank	£3,278	£3,934
2	Class 2(1) to (7) (stockbroker) where the licenceholder deals as a principal on its own account	£25,893	£31,072
3	Class 2(2) to (7) (stockbroker) where the licenceholder does not deal as a principal on its own account	£14,915	£17,898
4	Class 2(2) and (5)	£9,750	£11,700
5	Class 2(3) only	£2,618	£3,142
6	Class 2(3) and (7) (financial adviser) – <ul style="list-style-type: none"> <li>- with no more than 2 advisers at 30 April before the annual review date</li> <li>- with 3 or more advisers at 30 April before the annual review date</li> </ul>	£2,034 £2,618	£2,441 £3,142
7	Class 2(3) and (5)	£7,394	£8,873
8	Class 2(3) and (6) (investment adviser to retirement benefits scheme) and may include (7) (financial adviser)	£7,394	£8,873

<i>Column 1</i>	<i>Column 2</i>	<i>Column 3</i>	<i>Column 4</i>
	<b>Description of regulated activity</b>	<b>Annual fee from 1 April 2021 to 31 March 2022</b>	<b>Annual fee from 1 April 2022</b>
9	Class 2(3) to (7) (discretionary portfolio manager)	£7,394	£8,873
10	Class 2(3), (4), (5) and (7)	£7,394	£8,873
11	Class 2 in any other case	£9,750	£11,700
12	Class 3(1) or (2) (manager or administrator) in relation to authorised schemes together with any other scheme apart from exempt schemes or exempt-type schemes	£14,915	£17,898
13	Class 3(1) or (2) (manager or administrator) in relation to schemes apart from authorised schemes, exempt schemes or exempt-type schemes	£9,750	£11,700
14	Class 3(3), (4) and/or (5) (trustee, fiduciary custodian or custodian) except in relation to authorised schemes or full international schemes Where the above licenceholder is also licensed to carry on Class 1(1) or Class 1(2) regulated activity, the annual fee in this row is not payable	£14,915	£17,898
15	Class 3(3), (4) and/or (5) (trustee, fiduciary custodian or custodian) in relation to authorised schemes or full international schemes together with any other type of scheme Where the above licenceholder is also licensed to carry on Class 1(1) or Class 1(2) regulated activity, the Class 1(1) or Class 1(2) annual fee in row 1 is not payable although the annual fee in row 1A is payable	£36,689	£44,027
16	Class 3(6) (asset manager)	£9,750	£11,700
17	Class 3(7) (investment adviser)	£7,394	£8,873
18	Class 3(8) (promoter)	£2,358	£2,830
19	Class 3(9) (management and/or administration services)	£15,628	£18,754

<i>Column 1</i>	<i>Column 2</i>	<i>Column 3</i>	<i>Column 4</i>
	<b>Description of regulated activity</b>	<b>Annual fee from 1 April 2021 to 31 March 2022</b>	<b>Annual fee from 1 April 2022</b>
20	Class 3(10) (administration services to overseas manager and/or administrator)	£7,394	£8,873
21	Class 3(11) and/or (12) (manager etc. of exempt or exempt-type scheme)	£662	£795
22	Class 3(13)	Nil	Nil
23	Class 4 and/or Class 5 (except as mentioned in rows 24 to 26 below)	See Table 3	See Table 3
24	Class 5(4) (trust corporation) together with any Class 4 or 5 activities	See Table 3	See Table 3
25	Class 4(6) professional officer where the licenceholder has – <ul style="list-style-type: none"> <li>- 1 to 15 directorships</li> <li>- 16 to 25 directorships</li> <li>- 26 or more directorships</li> </ul> as at – <ul style="list-style-type: none"> <li>- 30 April (to be notified to the Authority by 15 May); or</li> <li>- if such notification is not received by that date, taken from the last annual regulatory return made to the Authority on or before 30 April before the annual review date</li> </ul>	£856 £1,116 £1,310 for 26 directorships plus £41 for each additional directorship	£1,028 £1,340 £1,572 for 26 directorships plus £50 for each additional directorship
26	Class 5(2) and/or (5) and/or (6) professional officer where the licenceholder has – <ul style="list-style-type: none"> <li>- 1 to 5 appointments</li> <li>- 6 to 10 appointments</li> <li>- 11 or more appointments</li> </ul> as trustee, enforcer or protector as at – <ul style="list-style-type: none"> <li>- 30 April (to be notified to the Authority by 15 May); or</li> <li>- taken from the last annual regulatory return made to the Authority on or before 30 April before the annual review date</li> </ul>	£856 £1,116 £1,310 for 11 appointments plus £80 for each additional appointment	£1,028 £1,340 £1,572 for 11 appointments plus £96 for each additional appointment
27	Class 6 (crowdfunding platforms)	£9,750	£11,700
28	Class 7 (management or administration services)	Nil	Nil

<i>Column 1</i>	<i>Column 2</i>	<i>Column 3</i>	<i>Column 4</i>
	<b>Description of regulated activity</b>	<b>Annual fee from 1 April 2021 to 31 March 2022</b>	<b>Annual fee from 1 April 2022</b>
29	Class 8(1), (2)(b) and/or (3) (bureau de change, payment services as agent and cheque cashing services)	£1,310	£1,572
30	Class 8(2)(a) and/or (4) (payment services as principal and e-money issuance) calculated by reference to the Isle of Man annual turnover related to that regulated activity calculated as at the licenceholder's annual reporting date – <ul style="list-style-type: none"> <li>- Up to and including £1 million (or where the licenceholder has not reached its first annual review date)</li> <li>- Over £1 million and up to and including £5 million</li> <li>- Over £5 million and up to and including £50 million</li> <li>- Over £50 million and up to and including £100 million</li> <li>- Over £100 million</li> </ul>	£1,310 £7,924 £10,799 £13,672 £15,834	£1,572 £9,509 £12,959 £16,407 £19,001
31	Class 9 (operation of a credit union)	£304	£365

TABLE 3: CLASS 4 AND CLASS 5 ANNUAL FEES

Total number of companies, foundations, partnerships and trusts for which a licenceholder (and any subsidiary companies under a nominee exemption) carries on Class 4 or 5 activities (taken from the last annual regulatory return made to the Authority on or before 30 April before the annual review date)		From 1 April 2021 to 31 March 2022		From 1 April 2022	
		Class 4 and/or 5 activities <u>including</u> Class 5(4) (trust corporation)	Class 4 and/or Class 5 activities <u>excluding</u> Class 5(4) (trust corporation)	Class 4 and/or 5 activities <u>including</u> Class 5(4) (trust corporation)	Class 4 and/or Class 5 activities <u>excluding</u> Class 5(4) (trust corporation)
<i>Column 1</i>	<i>Column 2</i>	<i>Column 3</i>	<i>Column 4</i>	<i>Column 5</i>	<i>Column 6</i>
<b>Exceeding</b>	<b>Not exceeding</b>				
New Class 4 or 5 licenceholder that has not reached its first annual review date		£11,912	£1,451	£14,295	£1,742
—	100	£11,912	£1,451	£14,295	£1,742
100	250	£11,912	£3,148	£14,295	£3,778
250	500	£11,912	£6,022	£14,295	£7,227
500	1,000	£11,912	£11,912	£14,295	£14,295
1,000	2,500	£17,723	£17,723	£21,268	£21,268
2,500	5,000	£23,536	£23,536	£28,244	£28,244
5,000	7,500	£35,240	£35,240	£42,288	£42,288
7,500	—	£46,877	£46,877	£56,253	£56,253

## ENDNOTES

### Table of Endnote References

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<sup>1</sup> The format of this legislation has been changed as provided for under section 75 of, and paragraph 2 of Schedule 1 to, the Legislation Act 2015. The changes have been approved by the Attorney General after consultation with the Clerk of Tynwald as required by section 76 of the Legislation Act 2015.